



## Try Inspect2go's Agile Program

Agile is a better way to deliver software. Contact us for an Agile quote.

### Why Go Agile?

- Lower Price
- Less Risk
- Less Work
- Less Stress
- Better Results
- Responsible stewardship of taxpayer funds

### Who Qualifies?

Environmental Health Departments that don't require a public RFP may participate in the program.

### How To Begin?

Call Inspect2go and say "give me an Agile quote"

### How To Know If Agile Is Right?

If your agency is required to publish an RFP due to purchasing procedures, then Agile does not apply. If you have authority to issue a purchase order without an extensive RFP process, even for an amount that is less than the total software price, then Agile is for you.

### What to Expect

Expect to be using part of your system in production quickly. Expect the completed solution to exceed our requirements and continuously adapt to your new ideas. Expect your staff to focus on their job duties instead of spec writing and debugging software. Expect us to take care of you.

### What If It Doesn't Work Out?

That's the beauty of the Agile Program. There's no commitment needed by the customer. Agile transfers the risk from you to us. If you're not satisfied, you can continue with any other vendor. Since the Agile up-front fees are low and periodic, you'll still have funds available for the next vendor.

### What Is The Agile Program?

Software is generally provided via one of 2 methods, Waterfall Method or Agile Method, as follows:

- Waterfall Method: The specifications are defined up front, often an RFP is released, a vendor is selected, then software is built to the specification document.
- Agile Method: Inspect2go is qualified as a vendor by checking our references. A relatively small down payment is made. Inspect2go carves out a slice of the project, delivers it, the customer provides feedback, fixes are made, then the customer quickly goes into full production use on the first slice. In parallel, more slices are provided, more feedback is given, and so-on, chipping away at the full production system. Recurring fees increase as features are added.

### Examples of Waterfall vs. Agile Methodology

Waterfall	Agile	Benefit
NASA	SpaceX	SpaceX's cost per launch is less than 1/10 <sup>th</sup> that of NASA's
TV	Netflix	Who watches TV anymore?
Other Vendors	Inspect2go	Lower cost and better product. We haven't lost a single Environmental Health client in over 4 years.